## Appropriately Controlling for Cost Interactions, Water Scarcity and Operating Environment in Regulatory Water Cost Assessment

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### Understanding the Operating and Regulatory Context for Wholesale Water Cost Modelling in England and Wales



#### In PR 2019 We must Model with Company Level Data, but there is much complex difference both within and between companies

- Required unit of analysis is at company level (determined by Ofwat)
- 7 years of data
- 16 companies for 7 Years
- SWT and BWH for 5 years each
- SWB for 2 years
- 124 very colinear observations

#### HOW CAN WE MODEL COMPLEXITY WITH SUCH LIMITED DATA?



## Complexity of Water Supply Systems

- Multi-output network industry
- Economies of size determined by complex cost interactions between
	- volume of output (water delivered)
	- transportation (length of main is standard proxy)
	- water resource availability, type, quality, and distance from settlements
	- Topography (more than pumping!)
	- Trade-off Network Losses, Transportation Distance, Network maintenance costs and Distribution Losses
	- Other operating characteristics



# Complexity of Water Supply Systems (cont'd) **1. The location of Water Supply Systems (cont's**<br>
Each system's configuration involves a complex trade-off betwer<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources

- Each system's configuration involves a complex trade-off between
	-
	-
	-
- **Example Supply Systems (cont'd)**<br> **Each system's configuration involves a complex trade-off betweer**<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage **System**<br> **System**<br> **Each system's configuration involves a complex tr**<br> **Solution and size of population settlements**<br> **Solution and scale of available water resources**<br> **3.** Storage of water (seasonally and daily?)<br> **4. Each system's configuration involves a complex trade-off between**<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
2. Storage of water (seasonally and daily?)<br>
4 and treatment requirements? **Solution State of Water Supply System**<br>
Fach system's configuration involves a complex t<br>
1. The location and size of population settlements<br>
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3. Storage of water (se **Supply Systems (cont**<br>
Fach system's configuration involves a complex trade-off bet<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage of water (seasona
	- - The length of network transportation required to bring water to served population
		- Costs related to population density and topography (pumping)
		- Distribution losses
	- -
		-
		-



## Ofwat's Approach to Wholesale Water Cost Modelling in England and Wales



## In PR2019 Ofwat seeks to foster competition and has changed its cost assessment accordingly 12019 Ofwat seeks to foster competition and has<br>ged its cost assessment accordingly<br>tetail separation and "competitive retail market" for non households<br>lisaggregated Price Caps within Wholesale Business<br>— Water Resources

- retail separation and "competitive retail market" for non households
- Disaggregated Price Caps within Wholesale Business
	- Water Resources (Water Abstraction)
	- Water Network Plus (Treatment and Distribution)
	- Wastewater Network Plus (Collection and Treatment)
	-
	-



## Ofwat's Approach to Cost Assessment for PR 2019: Effectively Assumes that Cost Interactions can be Ignored or Simply Captured by "noninteractive control variables"

- Appears to limit all models to the use of a single scale variable
- Allows only limited noninteractive control variables for "complexity" "topography" and "density"
- Relies heavily on separable controls for population density, to capture differences between firms
- Ofwat Does not appear to rigorously test the parameter restrictions it imposes because of its modelling approach (two examples below)





Where's the Water?

Ofwat models Integrated Water, with a single output and control variables!

All models rely on a separable density specification

Only variation in models is treatment complexity (more on that below)

9 | December 1980 All Models employ only ln(boosterperlengh) as a proxy for "topography" but Ofwat is really treating pumping as an output in models with a negative elasticity for length

Note: Chosen Modelling is Not Consistent with the Price Control Level, but is more consistent with recognized upstream and downstream definitions of the water system

Do Ofwat's Models Adequately Account for Water System Complexity and the Resulting Relevant Cost Interactions?

If so, Are its Models Uniquely Appropriate ?



### Population Density Is an Important but not a Sufficient Control for System Complexity

- Well known to have a non-linear impact on costs
- Typically addressed by including transportation output proxies (network length) and squared terms and interactions with other output variables to capture this impact on overall size economies and costs
- A Separable Density Specification Alone is Insufficient to explain how the water system designs that have been chosen by managers and engineers as the leastcost solution to a given population settlement pattern resulting from demographic, economic, planning, environmental and geographic factors influences costs





#InspiringWinners since 1909

#### Water Availability and Type of Water of Abstraction Also Vary Significantly, Influence System Costs and May not be concurrent with population location



## We therefore Need to Build an Intuitively Understandable but Sophisticated Model of Whole System Costs if We Wish to Build an Appropriate Model of Regulatory Costs 1. **Example 1. Water System Costs are influenced by System Costs are influenced by System Costs are influenced by water scarcity and the resulting cost trade off faced by all firm between saving Distribution Network Costs** 2. Water **School School School And Management is an activity of Understandable**<br>2. Supplisticated Model of Whole System Costs if We Wish<br>Build an Appropriate Model of Regulatory Costs<br>2. Water system Costs are influenced b **Example 12. The source (Group) Control and Mathematical Cromer Control Cromer Source (Group)**<br>**3. Water System Costs are influenced by water scarcity** and the resulting cost trade off<br>faced by all firm between saving Di 1. **Example 18. The section of the System Costs if We Wish**<br> **Example 15. Sophisticated Model of Whole System Costs if We Wish**<br> **Build an Appropriate Model of Regulatory Costs**<br>
1. Water System Costs are influenced by wat

- faced by all firm between saving Distribution Network Costs at the expense of Increased Leakage
- Whole System Costs as they strive to balance water resource availability and water demand in the face of water scarcity
- and influence system configuration and hence whole system costs
- ways that "noninteractive controls", which effectively impose untenable cost relationships, cannot appropriately control for.
- **Subject And Appropriate Model of Regulatory Costs II we wisited the System Cost Costs II.** Water System Costs are influenced by water scarcity and the resulting cost trade of faced by all firm between saving Distribution Fundamental and are best Modelled by Allowing For them in a Multiple Output Model, rather than simply assuming that a density control adequately captures them.

## 1. Water System Costs are influenced by water scarcity and the resulting cost trade off faced by all firm between saving Distribution Network Costs at the expense of Increased Leakage **Effective Water System Costs are influenced by water scarcity and the resulting condition Input – Leakage<br>
Effective Water= Distribution Input – Leakage<br>
Effective Water= Distribution Input – Leakage<br>
Effective Water capt** • Water System Costs are influenced by water scarcity and the resulting cost trade off<br>
aced by all firm between saving Distribution Network Costs at the expense of Increased<br>
eakage<br>
\* Effective Water captures a measure

- Effective Water captures a measure that of the water actually used by customers
- Effective Water Provides an Appropriate Proxy of the Incentive Compatible Final Output Proxy for a Water Company seeking to serve its customers, while also appropriately and cost effectively employing water demand management and leakage controls as needed to maintain water supply balance
- Conceptually Firms Choose a distribution input and leakage level that minimise their whole system cost of effective water provision

#### Distribution Input= Effective Water+ Leakage

- While the relationship is mathematically identical it now indicates the upstream distribution input required by a company to deliver its effective water once its chosen leakage level is taken into account
- effective demand given the leakage level it has chosen.

Modelling with Effective Water as the primary upstream output proxy, therefore not only provides an incentive compatible output measure, but will also embody how companies trade off higher (or lower) upstream water abstraction and treatment costs for lower (or higher) downstream network maintenance and water demand management costs in order to minimise whole system costs given water availability, demand, transportation costs, and settlement patterns



Many companies have improved water resource management, leakage and demand management , but many others have seen declines in at least some of these performance indicators

Is Ofwat's assumption that modelling with properties served can control for differences in company efforts to deal with water scarcity appropriate?

2. Water Demand Management is an activity that Firms Engage in Because it Reduces Whole<br>System Costs as they strive to balance water resource availability and water demand in the<br>face of water scarcity<br>Share of Properties System Costs as they strive to balance water resource availability and water demand in the face of water scarcity Demand Management is an activity that Firms Engage in<br>
1 Costs as they strive to balance water resource availabili<br>
External Strategy<br>
2012 2018 Change<br>
2012 2018 Change<br>
2012 2018 Change<br>
2012 2013 0.482<br>
2023 0.482<br>
2023 Water Demand Management is an activity that Firms Eng<br>
System Costs as they strive to balance water resource ava<br>
face of water scarcity<br>
Share of Properties that ar Metered<br>
2012 2018 Change<br>  $\frac{2012}{0.473}$  20.548 0.07 Water Demand Management is an activity that Firms Eng<br>
System Costs as they strive to balance water resource ava<br>
face of water scarcity<br>
Share of Properties that ar Metered<br>
2012 2018 Change<br>
AFW 0.473 0.548 0.075<br>
AFW 0



Share of Properties that ar Metered

Are Companies' Water Demand Management and Leakage Improvements best understood as an Inconsequential Issue for Regulatory Cost Assessment as Ofwat's models assume or are they better understood as an important options in whole system management, which firms pursue to different degrees because of differences in water scarcity?

#### 3. Type of Water Source (Ground and Surface), as well as treatment Complexity Matter and influence system configuration and hence whole system costs

- Ofwat's treatment complexity indicator uses arbitrary weights, and also conflates ground and surface water and is therefore not appropriate on an engineering, managerial, or economic basis
- Ofwat's complexity share indicator conflates groundwater and surface water despite known operational differences as well as statistical correlations suggesting that this is inappropriate
	- It therefore appears to ignore important differences in network configuration that may exist between systems that rely on groundwater as opposed to surface water.
	- E.g. based on how its definition focusses exclusively on treatment level while ignoring water source characteristics, Ofwat imposes potentially inappropriate parameter restrictions on these variables







1. Ofwat's complexity share measure conflates two shares that are strongly negatively correlated with each other



2. Moreover as very little surface water treatment is carried out below level 0 to 2, its measure may primarily capture a difference between high level treatment of both ground and surface water relative to ground water treated to a lower level



Is Ofwat's Complexity Measure Arbitrary? Particularly, as it does not test if the use of a single impact of the break chosen to define the measure.

#### 2018 Share of Treated Water by Type and Treamtent Level



We will proceed by testing the inclusion of controls for

We will proceed by testing the inclusion<br>of controls for<br>1. Complexity - Breaking the data<br>between treatment at level 0 to 3 and<br>level 4 to 6 illustrated in this slide,<br>2. Also breaking the data by Greynd and between treatment at level 0 to 3 and level 4 to 6 illustrated in this slide,

2. Also breaking the data by Ground and Surface Source by Using the full set of share variables capturing complexity and ground or surface water sources

3. While also testing the statistical validity of parameter restrictions on these variables before imposing them.



4. Topography, geography, and density influence network configurations in complex ways that "noninteractive control variables", which actually impose untenable cost relationships, cannot appropriately control for



 $\ln (Botex) = \alpha + \delta \ln (h \cdot \text{properties}) + \beta \ln \left( \frac{booster \, stations}{length} \right) + \gamma \ln (weighted \, pop \, density)$ <br>  $+ \theta(\ln (weighted \, pop \, density))^2 + \theta \ln (wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booktations, and length as  $\ln(Botex) = \alpha + \delta \ln(hproperties) + \beta \ln\left(\frac{booster\ stations}{length}\right) + \gamma \ln(weighted\ pop\ density)$  $+ \theta$ (ln(weighed pop density))<sup>2</sup> +  $\theta$  ln(wac) (M1)  $\ln(Botex) = \alpha + \delta \ln(hproperties) + \beta \ln\left(\frac{booster\ stations}{length}\right) + \gamma \ln(weighted\ pop\ d)$ <br>  $+ \theta(\ln(weighted\ pop\ density))^2 + \vartheta \ln(wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats proportations, and length as multiple outputs, bu

This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping stations, and length as multiple outputs, but imposes the restriction that the elasticity of length is equal to the negative of the elasticity of boosters  $\ln(\text{Botex}) = \alpha + \delta \ln(\text{properties}) + \beta \ln\left(\frac{\text{bootstrap stations}}{\text{length}}\right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
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stations, a In  $(Botex) = \alpha + \delta \ln(\text{properties}) + \beta \ln \left( \frac{\text{booster stations}}{\text{length}} \right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (magh<br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
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This is mathematically and empirically equivalent to a Cobb-Douglas model that treats proper This is mathematically and empirically equivalent to a Cobb-Douglas<br>stations, and length as multiple outputs, but imposes the restriction t<br>negative of the elasticity of boosters<br> $\ln(\text{Boot} x) = \alpha + \delta \ln(\text{lpro} y) + \theta(\ln(\text{weight} x) + \beta$ 

 $\nu \ln (weighted \text{ pop density}) + \theta (\ln (weighted \text{ pop density}))^2 + \theta \ln (wac)$  (CD1')

 $\theta = \theta(\ln(weighed pop density))^2 + \theta \ln(wac)$  (M1)<br>  $\theta = \theta(\ln(weighed pop density))^2 + \theta \ln(wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>  $\theta$  this is mathematically and empiricall +  $\theta$ (In(*wetghed pop density*))<sup>+</sup> +  $\theta$  in(*wac*) (M1)<br>This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>stations, and ength as multiple outputs, but imp stations, and length as multiple outputs, but imposes the restriction that the elasticity of length is equal to the<br>  $ln(hotex) = \alpha + \delta ln(lproperities) + \beta ln(booster stations) - \beta ln(length) +$ <br>  $\gamma ln(weight) = \alpha + \delta ln(lproperities) + \beta ln(lwejhed pop density))^2 + \theta ln(wac) (M1')$ <br>
Or equivalently the negative of the elasticity of boosters<br>  $ln(Botex) = \alpha + \delta ln(lproporties) + \beta ln(bosster stations) - \beta ln(length) +$ <br>  $\gamma ln(weighed pop density) + \theta (ln(weighed pop density))^2 + \vartheta ln(wac) (M1')$ <br>
Or equivalently the following Cobb Douglas Cost Function where the restriction  $\phi = -\beta$  has been impo<br>

It is Straightforward to Demonstrate that Ofwat's booster station based specification is a severe misspecification that not only treats boosters as an output but imposes a highly inappropriate restriction on the lengths of main coefficient



**Sed specification is a severe**<br> **Ses a highly inappropriate**<br>
• WW1LBCst demonstrates that Ofwat's WW1<br>
specification imposes a highly restrictive parameter<br>
constraint that implies an inappropriate coefficient<br>
• WW1LB a constraint that implies an inappropriate coefficient

causes the property variable to become insignificant WW1LB and statistical test demonstrating the **Sed specification is a severe**<br> **Ses a highly inappropriate**<br> **Ses a highly inappropriate**<br>
• WW1LBCst demonstrates that Ofwat's WW1<br>
specification imposes a highly restrictive parameter<br>
constraint that implies an inappr WW1LBInt further shows via insignificance of correct

legend: \* p<.2; \*\* p<.1; \*\*\* p<.05

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. estimates store WW1LB
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Note: We have illustrated the above with OLS estimation, to quickly facilitate demonstration of how Ofwat's specification is theoretically equivalent to a model which imposes the constrain demonstrated by WW1LBCst . This constraint is imposed regardless of what estimation method is employed

#### Average Pumping Head (APHTOT) Provides a Conceptually More Appropriate Control for Pumping than Ofwat's booster/Mains measure

- Ofwat's specification provides a count of the number of pumping stations required in the network thereby effectively included another scale proxy, which is strongly correlated to network length (and other scale of company variables).
- Moreover as the booster station count is uncorrected for station pumping capacity it does not actually measure the amount of pumping work required in the system, or relate to the volume of water output actually delivered in the system.
- Furthermore, as booster stations/mains is -0.55 correlated with Ofwat's density measure, Ofwat's chosen pumping control adds information which is "similar" to its density measure rather than providing a strongly distinct control variable
- In contrast APHTOT provides a more appropriate proxy indicative of the amount of pumping work required per unit of distribution input consistent with a whole system perspective, e.g. the average amount of pumping effort required to move raw water, treat it, and distribute it to the final consumers. Moreover as the booster station of pumping work required in the system, or relate to water output actually delivered in the system.<br>
Furthermore, as booster stations/mains is -0.55 correlated with Ofwat's density methods o Wedensity<br>
APHTOT<br>
Euridinationally delivered in the system.<br>
Furthermore, as booster stations/mains in -0.55 correlated with Ofwat's density measure, c<br>
chosen pumping control adds information in which is "similar" to its
- Moreover, APH clearly conveys different information than boosters/Mains given the 0.22 correlation between these alternative controls for pumping .



Our Below Models have therefore been wedensity<br>
water developed with the conceptually more appropriated Average Pumping Head (APHTOT) Variable water **QCVC** 

5. Cost Interactions between Water Resource Plus and Distribution Network Costs are Fundamental and are best Modelled by Allowing for them in the Model

Do Models that Take this Approach provide a viable and appropriate alternatives to models which make the a priori assumption that density controls alone are sufficient?



### Multiple Output Modelling of Network Industries Allowing for Cost Interactions as an Appropriate and Parsimonious Alternative

- Regulatory modelling needs to carefully consider how complex cost interactions and operating characteristics influence water system costs
- A vast academic literature on multiple output network infrastructure industries has found considerable evidence of important cost interactions between the upstream and downstream components that Ofwat seeks to separately assess costs for
- This includes my own research and consulting work for both Ofwat and companies (Anglian Water, Severn Trent Water, and Untied Utilities)



### My own work began with a paper that opened the path to becoming an "expert" in water and wastewater cost modelling

Manage, Decis, Econ. 21: 253-268 (2000) DOI: 10.1002/mde.988

The Impact of Privatization and Regulation on the Water and Sewerage Industry in **England and Wales: A Translog Cost Function Model** 

David S. Saal<sup>1</sup> and David Parker\*

Aston Business School, Aston University, Birmingham, UK

- Translog Model -
- "Separability of inputs and outputs is rejected, thereby demonstrating that it is inappropriate to evaluate WASC costs without using a multiple-output cost function."
- "These results demonstrate that the costs of water and sewerage services are intricately linked, suggesting that Ofwat's preference to model WASC water and sewerage costs separately may be inappropriate"



#### A Few More Relevant Examples from that Vast Academic Literature Considering Cost Interactions in Multiple Output Network Infrastructure Industries

THE JOURNAL OF INDUSTRIAL ECONOMICS 0022-1821  $No<sub>3</sub>$ Volume LX September 2012

#### VERTICAL AND HORIZONTAL SCOPE ECONOMIES IN THE REGULATED U.S. ELECTRIC POWER INDUSTRY\*

PABLO AROCENA<sup>†</sup> DAVID S. SAAL<sup>‡</sup> TIM COELLI<sup>§</sup>

Journal of Productivity Analysis, 16, 5-29, 2001 The Structure of Municipal Water Supply Costs: **Application to a Panel of French Local Communities** 

**SERGE GARCIA** sgarcia@toulouse.inra.fr LEERNA-INRA, Université des Sciences Sociales, Manufacture des Tabacs - Bât.F. 21 allée de Brienne, F-31000 Toulouse, and Laboratoire GSP - Cemagref-ENGEES, 1 quai Koch, B.P.1039F, F-67070 Strasbourg Cedex

**ALBAN THOMAS\*** thomas@toulouse.inra.fr LEERNA-INRA, Université des Sciences Sociales, Manufacture des Tabacs - Bât.F, 21 allée de Brienne, F-31000 Toulouse

J Prod Anal (2016) 45:173-186 Estimating economies of scale and scope with flexible technology

Thomas P. Triebs<sup>1</sup> · David S. Saal<sup>2</sup> · Pablo Arocena<sup>3</sup> · Subal C. Kumbhakar<sup>4</sup>

#### Water Research 84 (2015) 218-231

To connect or not to connect? Modelling the optimal degree of centralisation for wastewater infrastructures

Sven Eggimann<sup>a, b,\*</sup>, Bernhard Truffer<sup>a, c</sup>, Max Maurer<sup>a, b</sup>

<sup>a</sup> Eawag, Swiss Federal Institute of Aquatic Science and Technology, 8600 Dübendorf, Switzerland <sup>b</sup> Institute of Civil, Environmental and Geomatic Engineering, ETH Zürich, 8093 Zurich, Switzerland <sup>c</sup> Faculty of Geosciences, Utrecht University, Heidelberglaan 2, NL-3584 CS Utrecht, The Netherlands

## Modelling Approach

- **Modelling Approach**<br>
Translog Models with Testing Down from General to Specific Model<br>
 Allows Modelling of the Complex Cost Interactions that Must be Controlled for in<br>
Water Systems, that are precluded in Ofwat's appro Water Systems, that are precluded in Ofwat's approach to modelling
	- Allows for Restriction to Both a Multiple Output "Cobb-Douglas Specification", more consistent with Ofwat's modelling framework , and rejection of these models as underspecified and therefore resulting in omitted variables bias due to omitting Interacted Water System Network Characteristic Variables **delling Approach**<br>
	slog Models with Testing Down from General to Specific Model<br>
	— Allows Modelling of the Complex Cost Interactions that Must be Controlled for in<br>
	Water Systems, that are precluded in Ofwat's approach to **Example 2018 Sydnet is discrepret in the complex Cost Interactions that Must be Controlled for in Water Systems, that are precluded in Ofwat's approach to modelling Allows for Restriction to Both a Multiple Output "Cobb-D**

#### Requires Normalisation of Data Around Sample Means

- always applied in academic literature
- Direct parameter estimates reflect the elasticities with regard to logged variables for a typical sample average firm
- Interacted variable coefficients indicate how elasticity of costs are influenced by differences across firms

#### Variables Interacted Basic Outputs

- 
- -<br> **Effective Water(EffWD) = Ditribution Input Leakage**<br>
 **Effective Water(EffWD) = Ditribution Input Leakage**<br>
 **Network Transportation Mains Length (Mains)** best available proxy for the amount of<br>
network trans **bleS**<br> **Confident**<br> **Effective Water(EffWD) = Ditribution Input – Leakage**<br> **Network Transportation - Mains Length (Mains)** - best available proxy for the amount of<br>
network transportation required, and tradeoffs with loc upstream water production and defined to include raw water mains in addition to distribution mains to be consistent with whole system modelling **Exercity Water(EffwD) = Ditribution Input - Leakage**<br> **- Effective Water(EffwD) = Ditribution Imput - Leakage**<br> **- Network Transportation - Mains Length (Mains)** - best available proxy for the amount of<br>
network transport

#### Non-Interacted System Characteristics

- **Share of Properties Metered (Pmetshr)** Indicative of Effort in Water Demand Management and Impct on Whole System Costs
- To better capture how treatment complexity as well as type of water sources influences costs
- acted Basic Outputs<br>
 Effective Water(EffWD) = Ditribution Input Leakage<br>
 Network Transportation Mains Length (Mains) best available proxy for the amount of<br>
network Transportation required, and tradeoffs with loc density variables remain statistically significant when a whole system specification is<br>employed, but squared term dived by 2 as is standard practice in translog modelling to aid Entertive Translation – Mains Length (Mains) - best available proxy for the amount of<br>network transportation – Mains Length (Mains) - best available proxy for the amount of<br>reutwork transportation required, and tradeoffs w interpretation
- Average Pumping Head (APHTOT) To further capture how managers consider pumping costs in whole water system design, and the resulting trade-offs faced by water company managers in system design

#### Estimation Approach – Random Effects – As Ofwat Does, but

**Extimation Approach – Random Effects – As Ofwat Does, but**<br> **1.** We estimate the models with statistically significant time dummies<br>
as given strong time trends in the underlying data this is necessary to avoid bias in bo as given strong time trends in the underlying data this is necessary to avoid bias in both backward looking cost assessment and forward looking cost projection (as we have demonstrated elsewhere) **Extimation Approach – Random Effects – As Ofwat Does, but**<br> **1.** We estimate the models with statistically significant time dummies<br>
as given strong time trends in the underlying data this is necessary to avoid bias in b

## cost-efficiency estimation for 2014-18 with random effects

We have argued elsewhere that cost efficiency estimation for the 2014-18 period with random effects is not consistent with a random effects model using data for 2012-18 as done by Ofwat, as this effectively assumes a single random effect for each company for the entire 2012-18 period, thereby conflating and biasing the cost-efficiency estimate for the 2014-18 period with cost-efficiency conditions for 2012-13.

3. Reported Models, Including Ofwat's Models, are estimated with a definition of cost consistent with Ofwat's Botex definition in its January 2019 Initial Assessment of Plans and not the expanded cost definition it used in July 2019 Draft Determinations

We have demonstrated elsewhere that there are Important Implications with Regard to the Appropriateness of Ofwat's **backward looking cost assessment and its** forward looking assessment of company business plans, given that it simply ignores these differences across time in its cost

#### assessment







Real Botex/Output 2018=1

#### Effective Water 2014-2018 Translog Restriction Tests



#### Cobb Douglas Model (CD2D1418)

controls

has lower costs, ceteris paribus than other types

demonstrates the relevance of cost interactions activities demand management, density, and pumping<br>controls<br>Supports engineering and operational<br>understanding that low treatment groundwater<br>has lower costs, ceteris paribus than other types<br>of water<br>**•••••••••••••••••••••••••••••••** 

allowed, water type and treatment controls are by the models allowed cost interactions

Comparison of 2012-2018 and 2014-18 Preferred Regressions demonstrates that estimation is robust in both databases and interaction parameters are jointly significant as required in translog modelling



Use of a parsimonious multiple for water scarcity, as well as

33 **Contract Street** 

## These Alternative Models Also Suggest Substantially Different Estimates of 2014-18 Costs Relative to Ofwat's Models





## Conclusions on Ofwat's PR2019 Modelling Approach

- Ofwat's Integrated and Disaggregated Modelling Ignore Cost Interactions Between Upstream and Downstream Activities which are fundamental to understanding water system costs
- Ofwat's integrated (as well as its distribution only) models employ a specification that can be demonstrated to impose cost relationships that are not consistent with managerial, economic, and engineering understanding of cost relationships in the water industry.
- Ofwat's reliance on a limited number of models complying with its rigid modelling approach implies that it does not provide a set of "uniquely appropriate" regulatory cost assessment models for PR2019.
- This failure to appropriately "triangulate" its modelling suggests that Ofwat should urgently reconsider the robustness of its cost assessment modelling before its Final Determinations due on Dec 16<sup>th,</sup> and should develop more appropriate modelling for PR2024.



#### Conclusions on the Multiple Output Modelling Approach

- It is more than feasible to develop suitably parsimonious and robust regulatory cost assessment models while also respecting the academic literature, which supports the modelling of network infrastructure industry costs with multiple output cost models that allow for cost interactions between outputs.
- We have also demonstrated how defining an incentive compatible measure of "effective water demand" and allowing for water demand management provides a model where water, and managerial response to relative water scarcity are fundamental to water cost modelling.
- We have also demonstrated that the definition, appropriateness and statistical significance of control variables such as population density, pumping controls , water source type and treatment levels are dependent on the underlying model specification, thereby further reinforcing that Ofwat's rigid modelling approach does not provide "uniquely appropriate" regulatory cost assessment models.


## Appropriately Controlling for Cost Interactions, Water Scarcity and Operating Environment in Regulatory Water Cost Assessment

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### Understanding the Operating and Regulatory Context for Wholesale Water Cost Modelling in England and Wales



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- 16 companies for 7 Years
- SWT and BWH for 5 years each
- SWB for 2 years
- 124 very colinear observations

#### HOW CAN WE MODEL COMPLEXITY WITH SUCH LIMITED DATA?



## Complexity of Water Supply Systems

- Multi-output network industry
- Economies of size determined by complex cost interactions between
	- volume of output (water delivered)
	- transportation (length of main is standard proxy)
	- water resource availability, type, quality, and distance from settlements
	- Topography (more than pumping!)
	- Trade-off Network Losses, Transportation Distance, Network maintenance costs and Distribution Losses
	- Other operating characteristics



# Complexity of Water Supply Systems (cont'd) **1. The location of Water Supply Systems (cont's**<br>
Each system's configuration involves a complex trade-off betwer<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources

- Each system's configuration involves a complex trade-off between
	-
	-
	-
- **Example Supply Systems (cont'd)**<br> **Each system's configuration involves a complex trade-off betweer**<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage **System**<br> **System**<br> **Each system's configuration involves a complex tr**<br> **Solution and size of population settlements**<br> **Solution and scale of available water resources**<br> **3.** Storage of water (seasonally and daily?)<br> **4. Each system's configuration involves a complex trade-off between**<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
2. Storage of water (seasonally and daily?)<br>
4 and treatment requirements? **Solution State of Water Supply System**<br>
Fach system's configuration involves a complex t<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage of water (se **Supply Systems (cont**<br>
Fach system's configuration involves a complex trade-off bet<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage of water (seasona
	- - The length of network transportation required to bring water to served population
		- Costs related to population density and topography (pumping)
		- Distribution losses
	- -
		-
		-



## Ofwat's Approach to Wholesale Water Cost Modelling in England and Wales



## In PR2019 Ofwat seeks to foster competition and has changed its cost assessment accordingly 12019 Ofwat seeks to foster competition and has<br>ged its cost assessment accordingly<br>tetail separation and "competitive retail market" for non households<br>lisaggregated Price Caps within Wholesale Business<br>— Water Resources

- retail separation and "competitive retail market" for non households
- Disaggregated Price Caps within Wholesale Business
	- Water Resources (Water Abstraction)
	- Water Network Plus (Treatment and Distribution)
	- Wastewater Network Plus (Collection and Treatment)
	-
	-



## Ofwat's Approach to Cost Assessment for PR 2019: Effectively Assumes that Cost Interactions can be Ignored or Simply Captured by "noninteractive control variables"

- Appears to limit all models to the use of a single scale variable
- Allows only limited noninteractive control variables for "complexity" "topography" and "density"
- Relies heavily on separable controls for population density, to capture differences between firms
- Ofwat Does not appear to rigorously test the parameter restrictions it imposes because of its modelling approach (two examples below)





Where's the Water?

Ofwat models Integrated Water, with a single output and control variables!

All models rely on a separable density specification

Only variation in models is treatment complexity (more on that below)

9 | December 1980 All Models employ only ln(boosterperlengh) as a proxy for "topography" but Ofwat is really treating pumping as an output in models with a negative elasticity for length

Note: Chosen Modelling is Not Consistent with the Price Control Level, but is more consistent with recognized upstream and downstream definitions of the water system

Do Ofwat's Models Adequately Account for Water System Complexity and the Resulting Relevant Cost Interactions?

If so, Are its Models Uniquely Appropriate ?



### Population Density Is an Important but not a Sufficient Control for System Complexity

- Well known to have a non-linear impact on costs
- Typically addressed by including transportation output proxies (network length) and squared terms and interactions with other output variables to capture this impact on overall size economies and costs
- A Separable Density Specification Alone is Insufficient to explain how the water system designs that have been chosen by managers and engineers as the leastcost solution to a given population settlement pattern resulting from demographic, economic, planning, environmental and geographic factors influences costs





#InspiringWinners since 1909

#### Water Availability and Type of Water of Abstraction Also Vary Significantly, Influence System Costs and May not be concurrent with population location



## We therefore Need to Build an Intuitively Understandable but Sophisticated Model of Whole System Costs if We Wish to Build an Appropriate Model of Regulatory Costs 1. **Example 1. Water System Costs are influenced by System Costs are influenced by System Costs are influenced by water scarcity and the resulting cost trade off faced by all firm between saving Distribution Network Costs** 2. Water **School School School And Management is an activity of Understandable**<br>2. Supplisticated Model of Whole System Costs if We Wish<br>Build an Appropriate Model of Regulatory Costs<br>2. Water system Costs are influenced b **Example 12. The source (Group) Control and Mathematical Cromer Control Cromer Source (Group)**<br>**3. Water System Costs are influenced by water scarcity** and the resulting cost trade off<br>faced by all firm between saving Di 1. **Example 18. The section of the System Costs if We Wish**<br> **Example 15. Sophisticated Model of Whole System Costs if We Wish**<br> **Build an Appropriate Model of Regulatory Costs**<br>
1. Water System Costs are influenced by wat

- faced by all firm between saving Distribution Network Costs at the expense of Increased Leakage
- Whole System Costs as they strive to balance water resource availability and water demand in the face of water scarcity
- and influence system configuration and hence whole system costs
- ways that "noninteractive controls", which effectively impose untenable cost relationships, cannot appropriately control for.
- **Subject And Appropriate Model of Regulatory Costs II we wisited the System Cost Costs II.** Water System Costs are influenced by water scarcity and the resulting cost trade of faced by all firm between saving Distribution Fundamental and are best Modelled by Allowing For them in a Multiple Output Model, rather than simply assuming that a density control adequately captures them.

## 1. Water System Costs are influenced by water scarcity and the resulting cost trade off faced by all firm between saving Distribution Network Costs at the expense of Increased Leakage **Effective Water System Costs are influenced by water scarcity and the resulting condition Input – Leakage<br>
Effective Water= Distribution Input – Leakage<br>
Effective Water= Distribution Input – Leakage<br>
Effective Water capt** • Water System Costs are influenced by water scarcity and the resulting cost trade off<br>
aced by all firm between saving Distribution Network Costs at the expense of Increased<br>
eakage<br>
\* Effective Water captures a measure

- Effective Water captures a measure that of the water actually used by customers
- Effective Water Provides an Appropriate Proxy of the Incentive Compatible Final Output Proxy for a Water Company seeking to serve its customers, while also appropriately and cost effectively employing water demand management and leakage controls as needed to maintain water supply balance
- Conceptually Firms Choose a distribution input and leakage level that minimise their whole system cost of effective water provision

#### Distribution Input= Effective Water+ Leakage

- While the relationship is mathematically identical it now indicates the upstream distribution input required by a company to deliver its effective water once its chosen leakage level is taken into account
- effective demand given the leakage level it has chosen.

Modelling with Effective Water as the primary upstream output proxy, therefore not only provides an incentive compatible output measure, but will also embody how companies trade off higher (or lower) upstream water abstraction and treatment costs for lower (or higher) downstream network maintenance and water demand management costs in order to minimise whole system costs given water availability, demand, transportation costs, and settlement patterns



Many companies have improved water resource management, leakage and demand management , but many others have seen declines in at least some of these performance indicators

Is Ofwat's assumption that modelling with properties served can control for differences in company efforts to deal with water scarcity appropriate?

2. Water Demand Management is an activity that Firms Engage in Because it Reduces Whole<br>System Costs as they strive to balance water resource availability and water demand in the<br>face of water scarcity<br>Share of Properties System Costs as they strive to balance water resource availability and water demand in the face of water scarcity Demand Management is an activity that Firms Engage in<br>
1 Costs as they strive to balance water resource availabili<br>
External Strategy<br>
2012 2018 Change<br>
2012 2018 Change<br>
2012 2018 Change<br>
2012 2013 0.482<br>
2023 0.482<br>
2023 Water Demand Management is an activity that Firms Eng<br>
System Costs as they strive to balance water resource ava<br>
face of water scarcity<br>
Share of Properties that ar Metered<br>
2012 2018 Change<br>  $\frac{2012}{0.473}$  20.548 0.07 Water Demand Management is an activity that Firms Eng<br>
System Costs as they strive to balance water resource ava<br>
face of water scarcity<br>
Share of Properties that ar Metered<br>
2012 2018 Change<br>
AFW 0.473 0.548 0.075<br>
AFW 0



Share of Properties that ar Metered

Are Companies' Water Demand Management and Leakage Improvements best understood as an Inconsequential Issue for Regulatory Cost Assessment as Ofwat's models assume or are they better understood as an important options in whole system management, which firms pursue to different degrees because of differences in water scarcity?

#### 3. Type of Water Source (Ground and Surface), as well as treatment Complexity Matter and influence system configuration and hence whole system costs

- Ofwat's treatment complexity indicator uses arbitrary weights, and also conflates ground and surface water and is therefore not appropriate on an engineering, managerial, or economic basis
- Ofwat's complexity share indicator conflates groundwater and surface water despite known operational differences as well as statistical correlations suggesting that this is inappropriate
	- It therefore appears to ignore important differences in network configuration that may exist between systems that rely on groundwater as opposed to surface water.
	- E.g. based on how its definition focusses exclusively on treatment level while ignoring water source characteristics, Ofwat imposes potentially inappropriate parameter restrictions on these variables







1. Ofwat's complexity share measure conflates two shares that are strongly negatively correlated with each other



2. Moreover as very little surface water treatment is carried out below level 0 to 2, its measure may primarily capture a difference between high level treatment of both ground and surface water relative to ground water treated to a lower level



Is Ofwat's Complexity Measure Arbitrary? Particularly, as it does not test if the use of a single impact of the break chosen to define the measure.

#### 2018 Share of Treated Water by Type and Treamtent Level



We will proceed by testing the inclusion of controls for

We will proceed by testing the inclusion<br>of controls for<br>1. Complexity - Breaking the data<br>between treatment at level 0 to 3 and<br>level 4 to 6 illustrated in this slide,<br>2. Also breaking the data by Greynd and between treatment at level 0 to 3 and level 4 to 6 illustrated in this slide,

2. Also breaking the data by Ground and Surface Source by Using the full set of share variables capturing complexity and ground or surface water sources

3. While also testing the statistical validity of parameter restrictions on these variables before imposing them.



4. Topography, geography, and density influence network configurations in complex ways that "noninteractive control variables", which actually impose untenable cost relationships, cannot appropriately control for



 $\ln (Botex) = \alpha + \delta \ln (h \cdot \text{properties}) + \beta \ln \left( \frac{booster \, stations}{length} \right) + \gamma \ln (weighted \, pop \, density)$ <br>  $+ \theta(\ln (weighted \, pop \, density))^2 + \theta \ln (wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booktations, and length as  $\ln(Botex) = \alpha + \delta \ln(hproperties) + \beta \ln\left(\frac{booster\ stations}{length}\right) + \gamma \ln(weighted\ pop\ density)$  $+ \theta$ (ln(weighed pop density))<sup>2</sup> +  $\theta$  ln(wac) (M1)  $\ln(Botex) = \alpha + \delta \ln(hproperties) + \beta \ln\left(\frac{booster\ stations}{length}\right) + \gamma \ln(weighted\ pop\ d)$ <br>  $+ \theta(\ln(weighted\ pop\ density))^2 + \vartheta \ln(wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats proportations, and length as multiple outputs, bu

This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping stations, and length as multiple outputs, but imposes the restriction that the elasticity of length is equal to the negative of the elasticity of boosters  $\ln(\text{Botex}) = \alpha + \delta \ln(\text{properties}) + \beta \ln\left(\frac{\text{bootstrap stations}}{\text{length}}\right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>
stations, a In  $(Botex) = \alpha + \delta \ln(\text{properties}) + \beta \ln \left( \frac{\text{booster stations}}{\text{length}} \right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (magh<br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
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This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>  $\ln(\text{botex$  $\ln(Botex) = \alpha + \delta \ln( \text{properties}) + \beta \ln \left( \frac{\text{booster stations}}{\text{length}} \right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats proper This is mathematically and empirically equivalent to a Cobb-Douglas<br>stations, and length as multiple outputs, but imposes the restriction t<br>negative of the elasticity of boosters<br> $\ln(\text{Boot} x) = \alpha + \delta \ln(\text{lpro} y) + \theta(\ln(\text{weight} x) + \beta$ 

 $\nu \ln (weighted \text{ pop density}) + \theta (\ln (weighted \text{ pop density}))^2 + \theta \ln (wac)$  (CD1')

 $\theta = \theta(\ln(weighed pop density))^2 + \theta \ln(wac)$  (M1)<br>  $\theta = \theta(\ln(weighed pop density))^2 + \theta \ln(wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>  $\theta$  this is mathematically and empiricall +  $\theta$ (In(*wetghed pop density*))<sup>+</sup> +  $\theta$  in(*wac*) (M1)<br>This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>stations, and ength as multiple outputs, but imp stations, and length as multiple outputs, but imposes the restriction that the elasticity of length is equal to the<br>  $ln(hotex) = \alpha + \delta ln(lproperities) + \beta ln(booster stations) - \beta ln(length) +$ <br>  $\gamma ln(weight) = \alpha + \delta ln(lproperities) + \beta ln(lwejhed pop density))^2 + \theta ln(wac) (M1')$ <br>
Or equivalently the negative of the elasticity of boosters<br>  $ln(Botex) = \alpha + \delta ln(lproporties) + \beta ln(bosster stations) - \beta ln(length) +$ <br>  $\gamma ln(weighed pop density) + \theta (ln(weighed pop density))^2 + \vartheta ln(wac) (M1')$ <br>
Or equivalently the following Cobb Douglas Cost Function where the restriction  $\phi = -\beta$  has been impo<br>

It is Straightforward to Demonstrate that Ofwat's booster station based specification is a severe misspecification that not only treats boosters as an output but imposes a highly inappropriate restriction on the lengths of main coefficient



**Sed specification is a severe**<br> **Ses a highly inappropriate**<br>
• WW1LBCst demonstrates that Ofwat's WW1<br>
specification imposes a highly restrictive parameter<br>
constraint that implies an inappropriate coefficient<br>
• WW1LB a constraint that implies an inappropriate coefficient

causes the property variable to become insignificant WW1LB and statistical test demonstrating the **Sed specification is a severe**<br> **Ses a highly inappropriate**<br> **Ses a highly inappropriate**<br>
• WW1LBCst demonstrates that Ofwat's WW1<br>
specification imposes a highly restrictive parameter<br>
constraint that implies an inappr WW1LBInt further shows via insignificance of correct

legend: \* p<.2; \*\* p<.1; \*\*\* p<.05

```
. estimates store WW1LB
```


Note: We have illustrated the above with OLS estimation, to quickly facilitate demonstration of how Ofwat's specification is theoretically equivalent to a model which imposes the constrain demonstrated by WW1LBCst . This constraint is imposed regardless of what estimation method is employed

#### Average Pumping Head (APHTOT) Provides a Conceptually More Appropriate Control for Pumping than Ofwat's booster/Mains measure

- Ofwat's specification provides a count of the number of pumping stations required in the network thereby effectively included another scale proxy, which is strongly correlated to network length (and other scale of company variables).
- Moreover as the booster station count is uncorrected for station pumping capacity it does not actually measure the amount of pumping work required in the system, or relate to the volume of water output actually delivered in the system.
- Furthermore, as booster stations/mains is -0.55 correlated with Ofwat's density measure, Ofwat's chosen pumping control adds information which is "similar" to its density measure rather than providing a strongly distinct control variable
- In contrast APHTOT provides a more appropriate proxy indicative of the amount of pumping work required per unit of distribution input consistent with a whole system perspective, e.g. the average amount of pumping effort required to move raw water, treat it, and distribute it to the final consumers. Moreover as the booster station of pumping work required in the system, or relate to water output actually delivered in the system.<br>
Furthermore, as booster stations/mains is -0.55 correlated with Ofwat's density methods o Wedensity<br>
APHTOT<br>
Euridinationally delivered in the system.<br>
Furthermore, as booster stations/mains in -0.55 correlated with Ofwat's density measure, c<br>
chosen pumping control adds information in which is "similar" to its
- Moreover, APH clearly conveys different information than boosters/Mains given the 0.22 correlation between these alternative controls for pumping .



Our Below Models have therefore been wedensity<br>
water developed with the conceptually more appropriated Average Pumping Head (APHTOT) Variable water **QCVC** 

5. Cost Interactions between Water Resource Plus and Distribution Network Costs are Fundamental and are best Modelled by Allowing for them in the Model

Do Models that Take this Approach provide a viable and appropriate alternatives to models which make the a priori assumption that density controls alone are sufficient?



### Multiple Output Modelling of Network Industries Allowing for Cost Interactions as an Appropriate and Parsimonious Alternative

- Regulatory modelling needs to carefully consider how complex cost interactions and operating characteristics influence water system costs
- A vast academic literature on multiple output network infrastructure industries has found considerable evidence of important cost interactions between the upstream and downstream components that Ofwat seeks to separately assess costs for
- This includes my own research and consulting work for both Ofwat and companies (Anglian Water, Severn Trent Water, and Untied Utilities)



### My own work began with a paper that opened the path to becoming an "expert" in water and wastewater cost modelling

Manage, Decis, Econ. 21: 253-268 (2000) DOI: 10.1002/mde.988

The Impact of Privatization and Regulation on the Water and Sewerage Industry in **England and Wales: A Translog Cost Function Model** 

David S. Saal<sup>1</sup> and David Parker\*

Aston Business School, Aston University, Birmingham, UK

- Translog Model -
- "Separability of inputs and outputs is rejected, thereby demonstrating that it is inappropriate to evaluate WASC costs without using a multiple-output cost function."
- "These results demonstrate that the costs of water and sewerage services are intricately linked, suggesting that Ofwat's preference to model WASC water and sewerage costs separately may be inappropriate"



#### A Few More Relevant Examples from that Vast Academic Literature Considering Cost Interactions in Multiple Output Network Infrastructure Industries

THE JOURNAL OF INDUSTRIAL ECONOMICS 0022-1821  $No<sub>3</sub>$ Volume LX September 2012

#### VERTICAL AND HORIZONTAL SCOPE ECONOMIES IN THE REGULATED U.S. ELECTRIC POWER INDUSTRY\*

PABLO AROCENA<sup>†</sup> DAVID S. SAAL<sup>‡</sup> TIM COELLI<sup>§</sup>

Journal of Productivity Analysis, 16, 5-29, 2001 The Structure of Municipal Water Supply Costs: **Application to a Panel of French Local Communities** 

**SERGE GARCIA** sgarcia@toulouse.inra.fr LEERNA-INRA, Université des Sciences Sociales, Manufacture des Tabacs - Bât.F. 21 allée de Brienne, F-31000 Toulouse, and Laboratoire GSP - Cemagref-ENGEES, 1 quai Koch, B.P.1039F, F-67070 Strasbourg Cedex

**ALBAN THOMAS\*** thomas@toulouse.inra.fr LEERNA-INRA, Université des Sciences Sociales, Manufacture des Tabacs - Bât.F, 21 allée de Brienne, F-31000 Toulouse

J Prod Anal (2016) 45:173-186 Estimating economies of scale and scope with flexible technology

Thomas P. Triebs<sup>1</sup> · David S. Saal<sup>2</sup> · Pablo Arocena<sup>3</sup> · Subal C. Kumbhakar<sup>4</sup>

#### Water Research 84 (2015) 218-231

To connect or not to connect? Modelling the optimal degree of centralisation for wastewater infrastructures

Sven Eggimann<sup>a, b,\*</sup>, Bernhard Truffer<sup>a, c</sup>, Max Maurer<sup>a, b</sup>

<sup>a</sup> Eawag, Swiss Federal Institute of Aquatic Science and Technology, 8600 Dübendorf, Switzerland <sup>b</sup> Institute of Civil, Environmental and Geomatic Engineering, ETH Zürich, 8093 Zurich, Switzerland <sup>c</sup> Faculty of Geosciences, Utrecht University, Heidelberglaan 2, NL-3584 CS Utrecht, The Netherlands

## Modelling Approach

- **Modelling Approach**<br>
Translog Models with Testing Down from General to Specific Model<br>
 Allows Modelling of the Complex Cost Interactions that Must be Controlled for in<br>
Water Systems, that are precluded in Ofwat's appro Water Systems, that are precluded in Ofwat's approach to modelling
	- Allows for Restriction to Both a Multiple Output "Cobb-Douglas Specification", more consistent with Ofwat's modelling framework , and rejection of these models as underspecified and therefore resulting in omitted variables bias due to omitting Interacted Water System Network Characteristic Variables **delling Approach**<br>
	slog Models with Testing Down from General to Specific Model<br>
	— Allows Modelling of the Complex Cost Interactions that Must be Controlled for in<br>
	Water Systems, that are precluded in Ofwat's approach to **Example 2018 Sydnet is discrepret in the complex Cost Interactions that Must be Controlled for in Water Systems, that are precluded in Ofwat's approach to modelling Allows for Restriction to Both a Multiple Output "Cobb-D**

#### Requires Normalisation of Data Around Sample Means

- always applied in academic literature
- Direct parameter estimates reflect the elasticities with regard to logged variables for a typical sample average firm
- Interacted variable coefficients indicate how elasticity of costs are influenced by differences across firms

#### Variables Interacted Basic Outputs

- 
- -<br> **Effective Water(EffWD) = Ditribution Input Leakage**<br>
 **Effective Water(EffWD) = Ditribution Input Leakage**<br>
 **Network Transportation Mains Length (Mains)** best available proxy for the amount of<br>
network trans **bleS**<br> **Confident**<br> **Effective Water(EffWD) = Ditribution Input – Leakage**<br> **Network Transportation - Mains Length (Mains)** - best available proxy for the amount of<br>
network transportation required, and tradeoffs with loc upstream water production and defined to include raw water mains in addition to distribution mains to be consistent with whole system modelling **Exercity Water(EffwD) = Ditribution Input - Leakage**<br> **- Effective Water(EffwD) = Ditribution Imput - Leakage**<br> **- Network Transportation - Mains Length (Mains)** - best available proxy for the amount of<br>
network transport

#### Non-Interacted System Characteristics

- **Share of Properties Metered (Pmetshr)** Indicative of Effort in Water Demand Management and Impct on Whole System Costs
- To better capture how treatment complexity as well as type of water sources influences costs
- acted Basic Outputs<br>
 Effective Water(EffWD) = Ditribution Input Leakage<br>
 Network Transportation Mains Length (Mains) best available proxy for the amount of<br>
network Transportation required, and tradeoffs with loc density variables remain statistically significant when a whole system specification is<br>employed, but squared term dived by 2 as is standard practice in translog modelling to aid Entertive Translation – Mains Length (Mains) - best available proxy for the amount of<br>network transportation – Mains Length (Mains) - best available proxy for the amount of<br>reutwork transportation required, and tradeoffs w interpretation
- Average Pumping Head (APHTOT) To further capture how managers consider pumping costs in whole water system design, and the resulting trade-offs faced by water company managers in system design

#### Estimation Approach – Random Effects – As Ofwat Does, but

**Extimation Approach – Random Effects – As Ofwat Does, but**<br> **1.** We estimate the models with statistically significant time dummies<br>
as given strong time trends in the underlying data this is necessary to avoid bias in bo as given strong time trends in the underlying data this is necessary to avoid bias in both backward looking cost assessment and forward looking cost projection (as we have demonstrated elsewhere) **Extimation Approach – Random Effects – As Ofwat Does, but**<br> **1.** We estimate the models with statistically significant time dummies<br>
as given strong time trends in the underlying data this is necessary to avoid bias in b

## cost-efficiency estimation for 2014-18 with random effects

We have argued elsewhere that cost efficiency estimation for the 2014-18 period with random effects is not consistent with a random effects model using data for 2012-18 as done by Ofwat, as this effectively assumes a single random effect for each company for the entire 2012-18 period, thereby conflating and biasing the cost-efficiency estimate for the 2014-18 period with cost-efficiency conditions for 2012-13.

3. Reported Models, Including Ofwat's Models, are estimated with a definition of cost consistent with Ofwat's Botex definition in its January 2019 Initial Assessment of Plans and not the expanded cost definition it used in July 2019 Draft Determinations

We have demonstrated elsewhere that there are Important Implications with Regard to the Appropriateness of Ofwat's **backward looking cost assessment and its** forward looking assessment of company business plans, given that it simply ignores these differences across time in its cost

#### assessment







Real Botex/Output 2018=1

#### Effective Water 2014-2018 Translog Restriction Tests



#### Cobb Douglas Model (CD2D1418)

controls

has lower costs, ceteris paribus than other types

demonstrates the relevance of cost interactions activities demand management, density, and pumping<br>controls<br>Supports engineering and operational<br>understanding that low treatment groundwater<br>has lower costs, ceteris paribus than other types<br>of water<br>**•••••••••••••••••••••••••••••••** 

allowed, water type and treatment controls are by the models allowed cost interactions

Comparison of 2012-2018 and 2014-18 Preferred Regressions demonstrates that estimation is robust in both databases and interaction parameters are jointly significant as required in translog modelling



Use of a parsimonious multiple for water scarcity, as well as

33 **Contract Street** 

## These Alternative Models Also Suggest Substantially Different Estimates of 2014-18 Costs Relative to Ofwat's Models





## Conclusions on Ofwat's PR2019 Modelling Approach

- Ofwat's Integrated and Disaggregated Modelling Ignore Cost Interactions Between Upstream and Downstream Activities which are fundamental to understanding water system costs
- Ofwat's integrated (as well as its distribution only) models employ a specification that can be demonstrated to impose cost relationships that are not consistent with managerial, economic, and engineering understanding of cost relationships in the water industry.
- Ofwat's reliance on a limited number of models complying with its rigid modelling approach implies that it does not provide a set of "uniquely appropriate" regulatory cost assessment models for PR2019.
- This failure to appropriately "triangulate" its modelling suggests that Ofwat should urgently reconsider the robustness of its cost assessment modelling before its Final Determinations due on Dec 16<sup>th,</sup> and should develop more appropriate modelling for PR2024.



#### Conclusions on the Multiple Output Modelling Approach

- It is more than feasible to develop suitably parsimonious and robust regulatory cost assessment models while also respecting the academic literature, which supports the modelling of network infrastructure industry costs with multiple output cost models that allow for cost interactions between outputs.
- We have also demonstrated how defining an incentive compatible measure of "effective water demand" and allowing for water demand management provides a model where water, and managerial response to relative water scarcity are fundamental to water cost modelling.
- We have also demonstrated that the definition, appropriateness and statistical significance of control variables such as population density, pumping controls , water source type and treatment levels are dependent on the underlying model specification, thereby further reinforcing that Ofwat's rigid modelling approach does not provide "uniquely appropriate" regulatory cost assessment models.


## Appropriately Controlling for Cost Interactions, Water Scarcity and Operating Environment in Regulatory Water Cost Assessment

Professor David Saal Loughborough University Centre for Productivity and Performance D.S.Saal@lboro.ac.uk



### Understanding the Operating and Regulatory Context for Wholesale Water Cost Modelling in England and Wales



#### In PR 2019 We must Model with Company Level Data, but there is much complex difference both within and between companies

- Required unit of analysis is at company level (determined by Ofwat)
- 7 years of data
- 16 companies for 7 Years
- SWT and BWH for 5 years each
- SWB for 2 years
- 124 very colinear observations

#### HOW CAN WE MODEL COMPLEXITY WITH SUCH LIMITED DATA?



## Complexity of Water Supply Systems

- Multi-output network industry
- Economies of size determined by complex cost interactions between
	- volume of output (water delivered)
	- transportation (length of main is standard proxy)
	- water resource availability, type, quality, and distance from settlements
	- Topography (more than pumping!)
	- Trade-off Network Losses, Transportation Distance, Network maintenance costs and Distribution Losses
	- Other operating characteristics



# Complexity of Water Supply Systems (cont'd) **1. The location of Water Supply Systems (cont's**<br>
Each system's configuration involves a complex trade-off betwer<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources

- Each system's configuration involves a complex trade-off between
	-
	-
	-
- **Example Supply Systems (cont'd)**<br> **Each system's configuration involves a complex trade-off betweer**<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage **System**<br> **System**<br> **Each system's configuration involves a complex tr**<br> **Solution and size of population settlements**<br> **Solution and scale of available water resources**<br> **3.** Storage of water (seasonally and daily?)<br> **4. Each system's configuration involves a complex trade-off between**<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
2. Storage of water (seasonally and daily?)<br>
4 and treatment requirements? **Solution State of Water Supply System**<br>
Fach system's configuration involves a complex t<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage of water (se **Supply Systems (cont**<br>
Fach system's configuration involves a complex trade-off bet<br>
1. The location and size of population settlements<br>
2. The location and scale of available water resources<br>
3. Storage of water (seasona
	- - The length of network transportation required to bring water to served population
		- Costs related to population density and topography (pumping)
		- Distribution losses
	- -
		-
		-



## Ofwat's Approach to Wholesale Water Cost Modelling in England and Wales



## In PR2019 Ofwat seeks to foster competition and has changed its cost assessment accordingly 12019 Ofwat seeks to foster competition and has<br>ged its cost assessment accordingly<br>tetail separation and "competitive retail market" for non households<br>lisaggregated Price Caps within Wholesale Business<br>— Water Resources

- retail separation and "competitive retail market" for non households
- Disaggregated Price Caps within Wholesale Business
	- Water Resources (Water Abstraction)
	- Water Network Plus (Treatment and Distribution)
	- Wastewater Network Plus (Collection and Treatment)
	-
	-



## Ofwat's Approach to Cost Assessment for PR 2019: Effectively Assumes that Cost Interactions can be Ignored or Simply Captured by "noninteractive control variables"

- Appears to limit all models to the use of a single scale variable
- Allows only limited noninteractive control variables for "complexity" "topography" and "density"
- Relies heavily on separable controls for population density, to capture differences between firms
- Ofwat Does not appear to rigorously test the parameter restrictions it imposes because of its modelling approach (two examples below)





Where's the Water?

Ofwat models Integrated Water, with a single output and control variables!

All models rely on a separable density specification

Only variation in models is treatment complexity (more on that below)

9 | December 1980 All Models employ only ln(boosterperlengh) as a proxy for "topography" but Ofwat is really treating pumping as an output in models with a negative elasticity for length

Note: Chosen Modelling is Not Consistent with the Price Control Level, but is more consistent with recognized upstream and downstream definitions of the water system

Do Ofwat's Models Adequately Account for Water System Complexity and the Resulting Relevant Cost Interactions?

If so, Are its Models Uniquely Appropriate ?



### Population Density Is an Important but not a Sufficient Control for System Complexity

- Well known to have a non-linear impact on costs
- Typically addressed by including transportation output proxies (network length) and squared terms and interactions with other output variables to capture this impact on overall size economies and costs
- A Separable Density Specification Alone is Insufficient to explain how the water system designs that have been chosen by managers and engineers as the leastcost solution to a given population settlement pattern resulting from demographic, economic, planning, environmental and geographic factors influences costs





#InspiringWinners since 1909

#### Water Availability and Type of Water of Abstraction Also Vary Significantly, Influence System Costs and May not be concurrent with population location



## We therefore Need to Build an Intuitively Understandable but Sophisticated Model of Whole System Costs if We Wish to Build an Appropriate Model of Regulatory Costs 1. **Example 1. Water System Costs are influenced by System Costs are influenced by System Costs are influenced by water scarcity and the resulting cost trade off faced by all firm between saving Distribution Network Costs** 2. Water **School School School And Management is an activity of Understandable**<br>2. Supplisticated Model of Whole System Costs if We Wish<br>Build an Appropriate Model of Regulatory Costs<br>2. Water system Costs are influenced b **Example 12. The source (Group) Control and Mathematical Cromer Control Cromer Source (Group)**<br>**3. Water System Costs are influenced by water scarcity** and the resulting cost trade off<br>faced by all firm between saving Di 1. **Example 18. The section of the System Costs if We Wish**<br> **Example 15. Sophisticated Model of Whole System Costs if We Wish**<br> **Build an Appropriate Model of Regulatory Costs**<br>
1. Water System Costs are influenced by wat

- faced by all firm between saving Distribution Network Costs at the expense of Increased Leakage
- Whole System Costs as they strive to balance water resource availability and water demand in the face of water scarcity
- and influence system configuration and hence whole system costs
- ways that "noninteractive controls", which effectively impose untenable cost relationships, cannot appropriately control for.
- **Subject And Appropriate Model of Regulatory Costs II we wisited the System Cost Costs II.** Water System Costs are influenced by water scarcity and the resulting cost trade of faced by all firm between saving Distribution Fundamental and are best Modelled by Allowing For them in a Multiple Output Model, rather than simply assuming that a density control adequately captures them.

## 1. Water System Costs are influenced by water scarcity and the resulting cost trade off faced by all firm between saving Distribution Network Costs at the expense of Increased Leakage **Effective Water System Costs are influenced by water scarcity and the resulting condition Input – Leakage<br>
Effective Water= Distribution Input – Leakage<br>
Effective Water= Distribution Input – Leakage<br>
Effective Water capt** • Water System Costs are influenced by water scarcity and the resulting cost trade off<br>
aced by all firm between saving Distribution Network Costs at the expense of Increased<br>
eakage<br>
\* Effective Water captures a measure

- Effective Water captures a measure that of the water actually used by customers
- Effective Water Provides an Appropriate Proxy of the Incentive Compatible Final Output Proxy for a Water Company seeking to serve its customers, while also appropriately and cost effectively employing water demand management and leakage controls as needed to maintain water supply balance
- Conceptually Firms Choose a distribution input and leakage level that minimise their whole system cost of effective water provision

#### Distribution Input= Effective Water+ Leakage

- While the relationship is mathematically identical it now indicates the upstream distribution input required by a company to deliver its effective water once its chosen leakage level is taken into account
- effective demand given the leakage level it has chosen.

Modelling with Effective Water as the primary upstream output proxy, therefore not only provides an incentive compatible output measure, but will also embody how companies trade off higher (or lower) upstream water abstraction and treatment costs for lower (or higher) downstream network maintenance and water demand management costs in order to minimise whole system costs given water availability, demand, transportation costs, and settlement patterns



Many companies have improved water resource management, leakage and demand management , but many others have seen declines in at least some of these performance indicators

Is Ofwat's assumption that modelling with properties served can control for differences in company efforts to deal with water scarcity appropriate?

2. Water Demand Management is an activity that Firms Engage in Because it Reduces Whole<br>System Costs as they strive to balance water resource availability and water demand in the<br>face of water scarcity<br>Share of Properties System Costs as they strive to balance water resource availability and water demand in the face of water scarcity Demand Management is an activity that Firms Engage in<br>
1 Costs as they strive to balance water resource availabili<br>
External Strategy<br>
2012 2018 Change<br>
2012 2018 Change<br>
2012 2018 Change<br>
2012 2013 0.482<br>
2023 0.482<br>
2023 Water Demand Management is an activity that Firms Eng<br>
System Costs as they strive to balance water resource ava<br>
face of water scarcity<br>
Share of Properties that ar Metered<br>
2012 2018 Change<br>  $\frac{2012}{0.473}$  20.548 0.07 Water Demand Management is an activity that Firms Eng<br>
System Costs as they strive to balance water resource ava<br>
face of water scarcity<br>
Share of Properties that ar Metered<br>
2012 2018 Change<br>
AFW 0.473 0.548 0.075<br>
AFW 0



Share of Properties that ar Metered

Are Companies' Water Demand Management and Leakage Improvements best understood as an Inconsequential Issue for Regulatory Cost Assessment as Ofwat's models assume or are they better understood as an important options in whole system management, which firms pursue to different degrees because of differences in water scarcity?

#### 3. Type of Water Source (Ground and Surface), as well as treatment Complexity Matter and influence system configuration and hence whole system costs

- Ofwat's treatment complexity indicator uses arbitrary weights, and also conflates ground and surface water and is therefore not appropriate on an engineering, managerial, or economic basis
- Ofwat's complexity share indicator conflates groundwater and surface water despite known operational differences as well as statistical correlations suggesting that this is inappropriate
	- It therefore appears to ignore important differences in network configuration that may exist between systems that rely on groundwater as opposed to surface water.
	- E.g. based on how its definition focusses exclusively on treatment level while ignoring water source characteristics, Ofwat imposes potentially inappropriate parameter restrictions on these variables







1. Ofwat's complexity share measure conflates two shares that are strongly negatively correlated with each other



2. Moreover as very little surface water treatment is carried out below level 0 to 2, its measure may primarily capture a difference between high level treatment of both ground and surface water relative to ground water treated to a lower level



Is Ofwat's Complexity Measure Arbitrary? Particularly, as it does not test if the use of a single impact of the break chosen to define the measure.

#### 2018 Share of Treated Water by Type and Treamtent Level



We will proceed by testing the inclusion of controls for

We will proceed by testing the inclusion<br>of controls for<br>1. Complexity - Breaking the data<br>between treatment at level 0 to 3 and<br>level 4 to 6 illustrated in this slide,<br>2. Also breaking the data by Greynd and between treatment at level 0 to 3 and level 4 to 6 illustrated in this slide,

2. Also breaking the data by Ground and Surface Source by Using the full set of share variables capturing complexity and ground or surface water sources

3. While also testing the statistical validity of parameter restrictions on these variables before imposing them.



4. Topography, geography, and density influence network configurations in complex ways that "noninteractive control variables", which actually impose untenable cost relationships, cannot appropriately control for



 $\ln (Botex) = \alpha + \delta \ln (h \cdot \text{properties}) + \beta \ln \left( \frac{booster \, stations}{length} \right) + \gamma \ln (weighted \, pop \, density)$ <br>  $+ \theta(\ln (weighted \, pop \, density))^2 + \theta \ln (wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booktations, and length as  $\ln(Botex) = \alpha + \delta \ln(hproperties) + \beta \ln\left(\frac{booster\ stations}{length}\right) + \gamma \ln(weighted\ pop\ density)$  $+ \theta$ (ln(weighed pop density))<sup>2</sup> +  $\theta$  ln(wac) (M1)  $\ln(Botex) = \alpha + \delta \ln(hproperties) + \beta \ln\left(\frac{booster\ stations}{length}\right) + \gamma \ln(weighted\ pop\ d)$ <br>  $+ \theta(\ln(weighted\ pop\ density))^2 + \vartheta \ln(wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats proportations, and length as multiple outputs, bu

This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping stations, and length as multiple outputs, but imposes the restriction that the elasticity of length is equal to the negative of the elasticity of boosters  $\ln(\text{Botex}) = \alpha + \delta \ln(\text{properties}) + \beta \ln\left(\frac{\text{bootstrap stations}}{\text{length}}\right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>
stations, a In  $(Botex) = \alpha + \delta \ln(\text{properties}) + \beta \ln \left( \frac{\text{booster stations}}{\text{length}} \right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (magh<br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats prope  $\ln(\text{Botex}) = \alpha + \delta \ln(\text{properties}) + \beta \ln \left( \frac{\text{booster stations}}{\text{length}} \right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>  $\ln(\text{botex$  $\ln(Botex) = \alpha + \delta \ln( \text{properties}) + \beta \ln \left( \frac{\text{booster stations}}{\text{length}} \right) + \gamma \ln(\text{weighted pop density})$ <br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>  $+ \theta(\ln(\text{weighted pop density}))^2 + \theta \ln(\text{wac})$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats proper This is mathematically and empirically equivalent to a Cobb-Douglas<br>stations, and length as multiple outputs, but imposes the restriction t<br>negative of the elasticity of boosters<br> $\ln(\text{Boot} x) = \alpha + \delta \ln(\text{lpro} y) + \theta(\ln(\text{weight} x) + \beta$ 

 $\nu \ln (weighted \text{ pop density}) + \theta (\ln (weighted \text{ pop density}))^2 + \theta \ln (wac)$  (CD1')

 $\theta = \theta(\ln(weighed pop density))^2 + \theta \ln(wac)$  (M1)<br>  $\theta = \theta(\ln(weighed pop density))^2 + \theta \ln(wac)$  (M1)<br>
This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>  $\theta$  this is mathematically and empiricall +  $\theta$ (In(*wetghed pop density*))<sup>+</sup> +  $\theta$  in(*wac*) (M1)<br>This is mathematically and empirically equivalent to a Cobb-Douglas model that treats properties, booster pumping<br>stations, and ength as multiple outputs, but imp stations, and length as multiple outputs, but imposes the restriction that the elasticity of length is equal to the<br>  $ln(hotex) = \alpha + \delta ln(lproperities) + \beta ln(booster stations) - \beta ln(length) +$ <br>  $\gamma ln(weight) = \alpha + \delta ln(lproperities) + \beta ln(lwejhed pop density))^2 + \theta ln(wac) (M1')$ <br>
Or equivalently the negative of the elasticity of boosters<br>  $ln(Botex) = \alpha + \delta ln(lproporties) + \beta ln(bosster stations) - \beta ln(length) +$ <br>  $\gamma ln(weighed pop density) + \theta (ln(weighed pop density))^2 + \vartheta ln(wac) (M1')$ <br>
Or equivalently the following Cobb Douglas Cost Function where the restriction  $\phi = -\beta$  has been impo<br>

It is Straightforward to Demonstrate that Ofwat's booster station based specification is a severe misspecification that not only treats boosters as an output but imposes a highly inappropriate restriction on the lengths of main coefficient



**Sed specification is a severe**<br> **Ses a highly inappropriate**<br>
• WW1LBCst demonstrates that Ofwat's WW1<br>
specification imposes a highly restrictive parameter<br>
constraint that implies an inappropriate coefficient<br>
• WW1LB a constraint that implies an inappropriate coefficient

causes the property variable to become insignificant WW1LB and statistical test demonstrating the **Sed specification is a severe**<br> **Ses a highly inappropriate**<br> **Ses a highly inappropriate**<br>
• WW1LBCst demonstrates that Ofwat's WW1<br>
specification imposes a highly restrictive parameter<br>
constraint that implies an inappr WW1LBInt further shows via insignificance of correct

legend: \* p<.2; \*\* p<.1; \*\*\* p<.05

```
. estimates store WW1LB
```


Note: We have illustrated the above with OLS estimation, to quickly facilitate demonstration of how Ofwat's specification is theoretically equivalent to a model which imposes the constrain demonstrated by WW1LBCst . This constraint is imposed regardless of what estimation method is employed

#### Average Pumping Head (APHTOT) Provides a Conceptually More Appropriate Control for Pumping than Ofwat's booster/Mains measure

- Ofwat's specification provides a count of the number of pumping stations required in the network thereby effectively included another scale proxy, which is strongly correlated to network length (and other scale of company variables).
- Moreover as the booster station count is uncorrected for station pumping capacity it does not actually measure the amount of pumping work required in the system, or relate to the volume of water output actually delivered in the system.
- Furthermore, as booster stations/mains is -0.55 correlated with Ofwat's density measure, Ofwat's chosen pumping control adds information which is "similar" to its density measure rather than providing a strongly distinct control variable
- In contrast APHTOT provides a more appropriate proxy indicative of the amount of pumping work required per unit of distribution input consistent with a whole system perspective, e.g. the average amount of pumping effort required to move raw water, treat it, and distribute it to the final consumers. Moreover as the booster station of pumping work required in the system, or relate to water output actually delivered in the system.<br>
Furthermore, as booster stations/mains is -0.55 correlated with Ofwat's density methods o Wedensity<br>
APHTOT<br>
Euridinationally delivered in the system.<br>
Furthermore, as booster stations/mains in -0.55 correlated with Ofwat's density measure, c<br>
chosen pumping control adds information in which is "similar" to its
- Moreover, APH clearly conveys different information than boosters/Mains given the 0.22 correlation between these alternative controls for pumping .



Our Below Models have therefore been wedensity<br>
water developed with the conceptually more appropriated Average Pumping Head (APHTOT) Variable water **QCVC** 

5. Cost Interactions between Water Resource Plus and Distribution Network Costs are Fundamental and are best Modelled by Allowing for them in the Model

Do Models that Take this Approach provide a viable and appropriate alternatives to models which make the a priori assumption that density controls alone are sufficient?



### Multiple Output Modelling of Network Industries Allowing for Cost Interactions as an Appropriate and Parsimonious Alternative

- Regulatory modelling needs to carefully consider how complex cost interactions and operating characteristics influence water system costs
- A vast academic literature on multiple output network infrastructure industries has found considerable evidence of important cost interactions between the upstream and downstream components that Ofwat seeks to separately assess costs for
- This includes my own research and consulting work for both Ofwat and companies (Anglian Water, Severn Trent Water, and Untied Utilities)



### My own work began with a paper that opened the path to becoming an "expert" in water and wastewater cost modelling

Manage, Decis, Econ. 21: 253-268 (2000) DOI: 10.1002/mde.988

The Impact of Privatization and Regulation on the Water and Sewerage Industry in **England and Wales: A Translog Cost Function Model** 

David S. Saal<sup>1</sup> and David Parker\*

Aston Business School, Aston University, Birmingham, UK

- Translog Model -
- "Separability of inputs and outputs is rejected, thereby demonstrating that it is inappropriate to evaluate WASC costs without using a multiple-output cost function."
- "These results demonstrate that the costs of water and sewerage services are intricately linked, suggesting that Ofwat's preference to model WASC water and sewerage costs separately may be inappropriate"



#### A Few More Relevant Examples from that Vast Academic Literature Considering Cost Interactions in Multiple Output Network Infrastructure Industries

THE JOURNAL OF INDUSTRIAL ECONOMICS 0022-1821  $No<sub>3</sub>$ Volume LX September 2012

#### VERTICAL AND HORIZONTAL SCOPE ECONOMIES IN THE REGULATED U.S. ELECTRIC POWER INDUSTRY\*

PABLO AROCENA<sup>†</sup> DAVID S. SAAL<sup>‡</sup> TIM COELLI<sup>§</sup>

Journal of Productivity Analysis, 16, 5-29, 2001 The Structure of Municipal Water Supply Costs: **Application to a Panel of French Local Communities** 

**SERGE GARCIA** sgarcia@toulouse.inra.fr LEERNA-INRA, Université des Sciences Sociales, Manufacture des Tabacs - Bât.F. 21 allée de Brienne, F-31000 Toulouse, and Laboratoire GSP - Cemagref-ENGEES, 1 quai Koch, B.P.1039F, F-67070 Strasbourg Cedex

**ALBAN THOMAS\*** thomas@toulouse.inra.fr LEERNA-INRA, Université des Sciences Sociales, Manufacture des Tabacs - Bât.F, 21 allée de Brienne, F-31000 Toulouse

J Prod Anal (2016) 45:173-186 Estimating economies of scale and scope with flexible technology

Thomas P. Triebs<sup>1</sup> · David S. Saal<sup>2</sup> · Pablo Arocena<sup>3</sup> · Subal C. Kumbhakar<sup>4</sup>

#### Water Research 84 (2015) 218-231

To connect or not to connect? Modelling the optimal degree of centralisation for wastewater infrastructures

Sven Eggimann<sup>a, b,\*</sup>, Bernhard Truffer<sup>a, c</sup>, Max Maurer<sup>a, b</sup>

<sup>a</sup> Eawag, Swiss Federal Institute of Aquatic Science and Technology, 8600 Dübendorf, Switzerland <sup>b</sup> Institute of Civil, Environmental and Geomatic Engineering, ETH Zürich, 8093 Zurich, Switzerland <sup>c</sup> Faculty of Geosciences, Utrecht University, Heidelberglaan 2, NL-3584 CS Utrecht, The Netherlands

## Modelling Approach

- **Modelling Approach**<br>
Translog Models with Testing Down from General to Specific Model<br>
 Allows Modelling of the Complex Cost Interactions that Must be Controlled for in<br>
Water Systems, that are precluded in Ofwat's appro Water Systems, that are precluded in Ofwat's approach to modelling
	- Allows for Restriction to Both a Multiple Output "Cobb-Douglas Specification", more consistent with Ofwat's modelling framework , and rejection of these models as underspecified and therefore resulting in omitted variables bias due to omitting Interacted Water System Network Characteristic Variables **delling Approach**<br>
	slog Models with Testing Down from General to Specific Model<br>
	— Allows Modelling of the Complex Cost Interactions that Must be Controlled for in<br>
	Water Systems, that are precluded in Ofwat's approach to **Example 2018 Sydnet is discrepret in the complex Cost Interactions that Must be Controlled for in Water Systems, that are precluded in Ofwat's approach to modelling Allows for Restriction to Both a Multiple Output "Cobb-D**

#### Requires Normalisation of Data Around Sample Means

- always applied in academic literature
- Direct parameter estimates reflect the elasticities with regard to logged variables for a typical sample average firm
- Interacted variable coefficients indicate how elasticity of costs are influenced by differences across firms

#### Variables Interacted Basic Outputs

- 
- -<br> **Effective Water(EffWD) = Ditribution Input Leakage**<br>
 **Effective Water(EffWD) = Ditribution Input Leakage**<br>
 **Network Transportation Mains Length (Mains)** best available proxy for the amount of<br>
network trans **bleS**<br> **Confident**<br> **Effective Water(EffWD) = Ditribution Input – Leakage**<br> **Network Transportation - Mains Length (Mains)** - best available proxy for the amount of<br>
network transportation required, and tradeoffs with loc upstream water production and defined to include raw water mains in addition to distribution mains to be consistent with whole system modelling **Exercity Water(EffwD) = Ditribution Input - Leakage**<br> **- Effective Water(EffwD) = Ditribution Imput - Leakage**<br> **- Network Transportation - Mains Length (Mains)** - best available proxy for the amount of<br>
network transport

#### Non-Interacted System Characteristics

- **Share of Properties Metered (Pmetshr)** Indicative of Effort in Water Demand Management and Impct on Whole System Costs
- To better capture how treatment complexity as well as type of water sources influences costs
- acted Basic Outputs<br>
 Effective Water(EffWD) = Ditribution Input Leakage<br>
 Network Transportation Mains Length (Mains) best available proxy for the amount of<br>
network Transportation required, and tradeoffs with loc density variables remain statistically significant when a whole system specification is<br>employed, but squared term dived by 2 as is standard practice in translog modelling to aid Entertive Translation – Mains Length (Mains) - best available proxy for the amount of<br>network transportation – Mains Length (Mains) - best available proxy for the amount of<br>reutwork transportation required, and tradeoffs w interpretation
- Average Pumping Head (APHTOT) To further capture how managers consider pumping costs in whole water system design, and the resulting trade-offs faced by water company managers in system design

#### Estimation Approach – Random Effects – As Ofwat Does, but

**Extimation Approach – Random Effects – As Ofwat Does, but**<br> **1.** We estimate the models with statistically significant time dummies<br>
as given strong time trends in the underlying data this is necessary to avoid bias in bo as given strong time trends in the underlying data this is necessary to avoid bias in both backward looking cost assessment and forward looking cost projection (as we have demonstrated elsewhere) **Extimation Approach – Random Effects – As Ofwat Does, but**<br> **1.** We estimate the models with statistically significant time dummies<br>
as given strong time trends in the underlying data this is necessary to avoid bias in b

## cost-efficiency estimation for 2014-18 with random effects

We have argued elsewhere that cost efficiency estimation for the 2014-18 period with random effects is not consistent with a random effects model using data for 2012-18 as done by Ofwat, as this effectively assumes a single random effect for each company for the entire 2012-18 period, thereby conflating and biasing the cost-efficiency estimate for the 2014-18 period with cost-efficiency conditions for 2012-13.

3. Reported Models, Including Ofwat's Models, are estimated with a definition of cost consistent with Ofwat's Botex definition in its January 2019 Initial Assessment of Plans and not the expanded cost definition it used in July 2019 Draft Determinations

We have demonstrated elsewhere that there are Important Implications with Regard to the Appropriateness of Ofwat's **backward looking cost assessment and its** forward looking assessment of company business plans, given that it simply ignores these differences across time in its cost

#### assessment







Real Botex/Output 2018=1

#### Effective Water 2014-2018 Translog Restriction Tests



#### Cobb Douglas Model (CD2D1418)

controls

has lower costs, ceteris paribus than other types

demonstrates the relevance of cost interactions activities demand management, density, and pumping<br>controls<br>Supports engineering and operational<br>understanding that low treatment groundwater<br>has lower costs, ceteris paribus than other types<br>of water<br>**•••••••••••••••••••••••••••••••** 

allowed, water type and treatment controls are by the models allowed cost interactions

Comparison of 2012-2018 and 2014-18 Preferred Regressions demonstrates that estimation is robust in both databases and interaction parameters are jointly significant as required in translog modelling



Use of a parsimonious multiple for water scarcity, as well as

33 **Contract Street** 

## These Alternative Models Also Suggest Substantially Different Estimates of 2014-18 Costs Relative to Ofwat's Models





## Conclusions on Ofwat's PR2019 Modelling Approach

- Ofwat's Integrated and Disaggregated Modelling Ignore Cost Interactions Between Upstream and Downstream Activities which are fundamental to understanding water system costs
- Ofwat's integrated (as well as its distribution only) models employ a specification that can be demonstrated to impose cost relationships that are not consistent with managerial, economic, and engineering understanding of cost relationships in the water industry.
- Ofwat's reliance on a limited number of models complying with its rigid modelling approach implies that it does not provide a set of "uniquely appropriate" regulatory cost assessment models for PR2019.
- This failure to appropriately "triangulate" its modelling suggests that Ofwat should urgently reconsider the robustness of its cost assessment modelling before its Final Determinations due on Dec 16<sup>th,</sup> and should develop more appropriate modelling for PR2024.



#### Conclusions on the Multiple Output Modelling Approach

- It is more than feasible to develop suitably parsimonious and robust regulatory cost assessment models while also respecting the academic literature, which supports the modelling of network infrastructure industry costs with multiple output cost models that allow for cost interactions between outputs.
- We have also demonstrated how defining an incentive compatible measure of "effective water demand" and allowing for water demand management provides a model where water, and managerial response to relative water scarcity are fundamental to water cost modelling.
- We have also demonstrated that the definition, appropriateness and statistical significance of control variables such as population density, pumping controls , water source type and treatment levels are dependent on the underlying model specification, thereby further reinforcing that Ofwat's rigid modelling approach does not provide "uniquely appropriate" regulatory cost assessment models.

